



Early Years Nutrition Partnership (EYN Partnership) Self-Employed Registered Nutrition Professional (RNP) role profile - Various UK regions

BUSINESS CONTEXT:

The EYN Partnership is a unique innovation in Early Years Nutrition created in partnership with the Pre-School Learning Alliance, the British Nutrition Foundation and Danone Early Life Nutrition. The EYN Partnership is a Social Enterprise with an ambition to improve future outcomes of young children by setting a standard for nutrition practice in UK nurseries. Central to this is a network of Registered Nutrition Professionals (RNPs).

The successful applicant would be joining an existing network of self-employed Registered Nutrition Professionals (RNPs) across the UK, able to offer additional experience and support to deliver an accredited early years nutrition programme.

As a self-employed Registered Nutrition Professional (RNP) delivering the EYN Partnership principles, you will receive training to deliver our nutrition programme and evaluate settings against our 'quality mark' criteria. As an RNP, you will also gain Early Years nutrition CPD, created and tailored by the British Nutrition Foundation, as well as having access to a world leading talent development company. This exciting role with EYN Partnership will provide you with:

- **An opportunity to build or start your own business**
- **An opportunity to develop relationships with early years settings, as well as making wider contacts in your area**
- **Income generation opportunities**
- **Continued professional development and business skills training**
- **Access to continued support from a dedicated manager**
- **An opportunity to contribute to better nutrition for young children across the UK**

Your contracted hours of work are dependent on the number of settings you recruit and on the package of hours that each nursery has signed up to. Additional hours are available for business planning in line with meeting key performance indicators. EYN Partnership will offer 3 months induction pay at 21 hours per week, thereafter, the basic package of work available equates to approx. 1-1.5 days (10 hours) per week.

You will therefore be encouraged and supported to generate your own additional income as a self-employed registered nutrition professional, to build your own business and generate additional income opportunities. EYN Partnership offer opportunities to gain income and media coverage via blogs, articles and other projects.

If you feel you are a self-motivated and driven individual, who has a passion for developing their own business by being part of a team of experts in Early Years Nutrition, read on!

MISSION OF ROLE:

RNPs will develop and manage a portfolio of nursery settings in their local area, encouraging them to take part in the EYN Partnership Quality Mark scheme to demonstrate the standard of nutrition practice in their settings. An RNP will assess participating early years settings against expert-developed standards for good nutrition practice and will support setting managers and early years practitioners to meet these standards, by providing training, guidance and support as required.

EYN Partnership offers early years practitioners the opportunity to study for a CACHE-accredited qualification, which will be assessed by the RNP (subject to relevant experience / CAVA qualification).

KEY RESPONSIBILITIES:

Develop EYN Partnership as a leading early years nutrition quality mark & service provider in local regions

- Recruit early years settings to subscribe to the EYN Partnership programme (ideally working with approximately 20 settings over a year).
- Evaluate participating settings against the quality mark (QM) criteria whilst supporting the setting's improvement.
- Actively seek opportunities to promote EYN Partnership & yourself to a wider audience.
- Identify and generate business leads to the Nutrition Development Manager for Caterers and other stakeholders who may be suitable to work with EYN Partnership.

Deliver training to Early Years Professionals (EYPs)

- Organise and provide group training to EYPs, from an approved package of training options.
- Evaluate learners' achievements.
- Provide training and assessment for level two & level three accredited awards in Nutrition, Hydration and Early Years Care to EYPs (subject to relevant experience / CAVA qualification).

Deliver private nutrition activities (where applicable)

- Develop private client base for one to one and family nutrition consultations.
- Develop community group learning activities.
- Devise and manage robust business plans to ensure clear objectives for growing your own brand/business, reviewing these with the Nutrition Development Manager regularly.
- Using local knowledge and insights to inspire other ways in which to support settings and parents.

Reporting and compliance

- Regular reporting to the EYN Partnership.
- As required, meet with and update the Nutrition Development Manager and attend annual conferences and team meetings to ensure consistency and quality across the UK.
- Attend specified CPD activities to continue to operate as an EYN Partnership representative.
- Share ideas, learnings and build the RNP support network.
- Support the EYN Partnership's evaluation and impact measurements by providing feedback from early years settings.
- Contribute to the EYN Partnership's digital media platforms, e.g. writing nutrition blogs for the EYN Partnership website.

CANDIDATE PROFILE:

Education:

- Degree qualification in nutrition, dietetics or an associated subject.
- Registered dietitian, AfN registered nutritionist or equivalent demonstrable experience.
- A higher degree in an associated subject is desirable but not essential.

Experience:

- 2-3years experience of working in a nutrition-related role, ideally to include experience of early years settings.

- Experience of working independently, providing consistent, evidence-based nutrition information.
- Experience of providing training and or presenting on nutrition / health related topics
- Experience of managing own business or working for self is desirable but not essential.
- Candidates will be considered whether currently self-employed or interested in becoming self-employed and periodic professional business support will be offered to the successful candidate.

Knowledge

- Good understanding of the UK early years provision with a clear knowledge of the potential market in your area.

Legalities

- DBS checked and subscribed to the DBS update service (support in doing this will be provided by the EYN Partnership).
- All RNPs will be required to be self-employed, trading ideally as a limited company.

Mobility and flexibility

- RNPs will be required to manage their own time and will require own transport to access EYN Partnership settings in their region.

KEY PERFORMANCE INDICATORS:

- Sign up of agreed numbers of nursery settings to EYN Partnership each year.
- Delivery of training and quality mark assessment to subscribed settings.
- Submit data to EYN Partnership as required, e.g. financial data, quality mark assessments, learning assessments.
- Commitment to building the RNP support and learning network.
- Contribution to development of the EYN Partnership service.

PERSONAL ATTRIBUTES:

Attitude

- A passion to succeed and make a difference. Energetic with high levels of self-motivation.
- Demonstrates a positive attitude to learning and self-improvement with a clear drive to develop own business and utilise resources to do so.

Communication skills

- Excellent verbal communication skills and ability to successfully educate, support and empower early years professionals to expand their relationships with parents & families.
- Ability to identify needs when engaging with EY practitioners, to align services and support from EYN Partnership.
- Ability to translate nutritional and scientific information to all audiences.
- Excellent workshop facilitation and training delivery skills.
- Ability to work in a transparent, open, ethical way with all stakeholders.
- Confident to promote the EYN Partnership programme to early years settings, encouraging them to subscribe to the EYN Partnership.

Relationship building

- Connects and networks effectively with others, building relationships based on trust.

- Influences and negotiates effectively.
- Demonstrates an openness to others ideas and opinions, at the same time as ensuring that the EYN Partnership methodologies and criteria are adhered to at all times.

Personal skills

- Team player but able to operate with autonomy to manage own diary/workload.
- Results orientated.
- Proactive self-starter, takes initiative.
- Understands own limitations and seeks support and advice to ensure an excellent and safe service is always provided.
- Business planning skills and ability to prioritise tasks accordingly.
- Communicates information openly, directly and honestly, even when it concerns difficult messages.
- Has courage to challenge.
- Can see the big picture and focus on priorities.

WORLD HEALTH ORGANISATION CODE

EYN Partnership, acting in the field of infant and young child nutrition, is committed to respect specific rules to comply with the WHO Code of Breast Milk Substitutes and any related regulations applying locally.

HOW TO APPLY:

Please ensure you have read this role profile in full, in addition to the job advert.

Send your CV & a covering letter outlining your experience and suitability for the role to Annie Denny (Nutrition Development Manager, Early Years Nutrition Partnership) at recruitment@eynpartnership.org

Please also include an initial business plan and an outline of how you would identify local settings in your area to establish EYNP.

Closing date for applications: 9am Monday 6th August 2018

Please note posts may be filled sooner than this deadline so we encourage early applications.

Interviews will take place in London on Thursday 16th and Thursday 23rd August 2018.